



1

This can either be at our offices, at your home, or over the telephone - whichever suits you best.

First initial consultation

GET SALE READY

Even before you've had

Even before you've found

or before you've found

or before you've found

your dream home, you can

your dream home, we'll have

instruct us and we'll have

instruct us and we'll have

all your documents ready

all your documents ready

to speed up the process of

your home move.

2

Forms and checks

We'll need to carry out ID checks and request completion of initial forms. We'll also ask you to complete a Property Information Form and a Fixtures & Fittings Form.

We'll receive a Memorandum of Sale (a document which lists the details of the agreement) from the estate agents and confirm instructions to all parties.

3

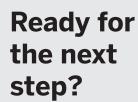
Pre contract stage

We'll prepare a contract package and send it to your buyer's solicitors. We'll also contact your mortgage provider and resolve any enquiries made by the buyer's solicitors. All documents for you to sign will be checked by us, and an exchange and completion date will be agreed with all parties involved.

4

Exchange of contracts

Once contracts are exchanged between parties, the sale will be legally binding for the agreed completion date. We'll obtain a final redemption figure (a final amount for settling your old mortgage) from your provider for the day of completion.



We've tried our best to illustrate the normal stages involved in selling a property – but please note that every case is different.

We'll always advise you individually and make you aware of any extra stages required where we can.

5

Completion and payment of fees

Once the buyers' solicitors have sent us the sale money by secure, telegraphic transfer (a way to get the money transferred on the same day), we'll advise you that completion has taken place. We'll pay off your previous mortgage on your behalf and forward any proceedings from the sale to you. In due course, we'll send on evidence that your mortgage has been paid off to the buyers' solicitors and then close your file. We'll only require a nominal payment of £20 on account to begin the sale process.